#### Translation

Notice: This document is an excerpt translation of the original Japanese document and is only for reference purposes. In the event of any discrepancy between this translated document and the original Japanese document, the latter shall prevail.

# Summary of Consolidated Financial Results for the Year Ended March 31, 2016 (Based on Japanese GAAP)



May 12, 2016

Company name: Denyo Co., Ltd.

Stock exchange listing: Tokyo

Stock code: 6517 URL http://www.denyo.co.jp/

Representative: President Shoichi Shiratori

Inquiries: Senior Executive Officer Toshiya Tozawa TEL 03-6861-1111

Scheduled date of ordinary general meeting of shareholders: June 29, 2016
Scheduled date to file Securities Report: June 30, 2016
Scheduled date to commence dividend payments: June 9, 2016

Preparation of supplementary material on financial results: No

Holding of financial results meeting: Yes (for analysts and institutional investors)

(Amounts less than one million yen are rounded down)

1. Consolidated financial results for the year ended March 31, 2016 (from April 1, 2015 to March 31, 2016)

#### (1) Consolidated operating results

Percentages indicate year-on-year changes

	Net sales		Operating income		Ordinary income		Profit attributable to owners of parent	
	Millions of yen	%	Millions of yen	%	Millions of yen	%	Millions of yen	%
Year ended March 31, 2016	50,419	(3.5)	4,097	(23.4)	4,494	(21.9)	3,137	(18.7)
Year ended March 31, 2015	52,267	4.9	5,348	(1.1)	5,757	0.6	3,857	3.5

	Earnings per share	Diluted earnings per share	Profit attributable to owners of parent/equity	Ordinary income/total assets	Operating income/net sales
	Yen	Yen	%	%	%
Year ended March 31, 2016	146.79	_	6.5	6.7	8.1
Year ended March 31, 2015	179.38	_	8.6	8.9	10.2

### (2) Consolidated financial position

(=)					
	Total assets	Total assets Net assets		Net assets per share	
	Millions of yen	Millions of yen	%	Yen	
As of March 31, 2016	66,994	50,812	72.9	2,285.62	
As of March 31, 2015	67,324	49,195	70.3	2,215.29	

#### (3) Consolidated cash flows

	Cash flows from	Cash flows from	Cash flows from	Cash and cash equivalents
	operating activities	investing activities	financing activities	at end of period
	Millions of yen	Millions of yen	Millions of yen	Millions of yen
Year ended March 31, 2016	2,973	(775)	(1,181)	11,745
Year ended March 31, 2015	5,078	(2,642)	(1,788)	10,776

#### 2. Cash dividends

		Annual dividends per share					Dividend payout	Ratio of dividends to net assets
	1st quarter-end	2nd quarter-end	3rd quarter-end	Fiscal year-end	Total	dividends (Total)	ratio (Consolidated)	(Consolidated)
	Yen	Yen	Yen	Yen	Yen	Millions of yen	%	%
Year ended March 31, 2015	_	12.00	_	16.00	28.00	623	15.6	1.3
Year ended March 31, 2016	_	14.00	_	16.00	30.00	667	20.4	1.3
Year ending March 31, 2017 (Forecast)	_	15.00	_	15.00	30.00		21.4	

#### 3. Forecast of consolidated financial results for the year ending March 31, 2017 (from April 1, 2016 to March 31, 2017)

Percentages indicate year-on-year changes

	Net sales		Operating inc	ome	Ordinary inco	ome	Profit attributa owners of pa		Earnings per share
	Millions of yen	%	Millions of yen	%	Millions of yen	%	Millions of yen	%	Yen
Six months ending September 30, 2016	24,300	3.1	1,800	3.3	1,950	2.9	1,250	(11.7)	58.48
Full year	52,000	3.1	4,300	5.0	4,600	2.3	3,000	(4.4)	140.35

#### 4. Notes

(1) Changes in significant subsidiaries during the year ended March 31, 2016
(changes in specified subsidiaries resulting in the change in scope of consolidation):

(2) Changes in accounting policies, changes in accounting estimates, and restatement of prior period financial statements

Changes in accounting policies due to revisions to accounting standards and other regulations:

Changes in accounting policies due to other reasons:

No
Changes in accounting estimates:

No
Restatement of prior period financial statements:

No

### (3) Number of issued shares (common shares)

Total number of issued shares at the end of the period (including treasury shares)

Total number of issued shares at the end of the period (including treasury shares)									
As of March 31, 2016	22,859,660 shares	As of March 31, 2015	22,859,660 shares						
Number of treasury shares at the end of the period									
As of March 31, 2016	1,484,961 shares	As of March 31, 2015	1,491,904 shares						
Average number of shares during the perio	Average number of shares during the period								
Year ended March 31, 2016	21,373,141 shares	Year ended March 31, 2015	21,506,458 shares						

### **Consolidated financial statements Consolidated balance sheets**

(Millions of yen) As of March 31, 2015 As of March 31, 2016

	110 01 1:141 01 01, 2010	110 01 1:141 01 01, 2010
Assets		
Current assets		
Cash and deposits	10,676	11,245
Notes and accounts receivable - trade	19,175	19,315
Securities	99	499
Merchandise and finished goods	5,213	5,696
Work in process	894	1,102
Raw materials and supplies	3,954	3,538
Deferred tax assets	574	517
Other	310	355
Allowance for doubtful accounts	(43)	(25)
Total current assets	40,856	42,246
Non-current assets		
Property, plant and equipment		
Buildings and structures	12,071	12,358
Accumulated depreciation	(4,685)	(4,861)
Buildings and structures, net	7,386	7,497
Machinery, equipment and vehicles	5,673	6,654
Accumulated depreciation	(3,411)	(3,822)
Machinery, equipment and vehicles, net	2,262	2,831
Land	4,862	4,855
Construction in progress	1,079	26
Other	1,733	1,754
Accumulated depreciation	(1,516)	(1,546)
Other, net	217	208
Total property, plant and equipment	15,807	15,418
Intangible assets		
Leasehold right	385	377
Software	84	159
Other	48	57
Total intangible assets	519	594
Investments and other assets		
Investment securities	9,947	8,412
Long-term loans receivable	17	17
Deferred tax assets	58	59
Other	120	250
Allowance for doubtful accounts	(2)	(5)
Total investments and other assets	10,141	8,734
Total non-current assets	26,468	24,747
Total assets	67,324	66,994
		00,227

	As of March 31, 2015	As of March 31, 2016
Liabilities		
Current liabilities		
Notes and accounts payable - trade	10,206	10,020
Short-term loans payable	632	232
Accrued expenses	720	618
Income taxes payable	518	393
Provision for bonuses	699	622
Provision for directors' bonuses	110	78
Provision for product warranties	89	121
Other	418	368
Total current liabilities	13,396	12,455
Non-current liabilities		
Long-term loans payable	1,202	1,126
Lease obligations	11	8
Long-term accounts payable - other	111	91
Deferred tax liabilities	2,194	1,576
Net defined benefit liability	470	440
Other	740	481
Total non-current liabilities	4,732	3,726
Total liabilities	18,128	16,181
Net assets		
Shareholders' equity		
Capital stock	1,954	1,954
Capital surplus	1,754	1,779
Retained earnings	39,873	42,343
Treasury shares	(1,359)	(1,381)
Total shareholders' equity	42,223	44,697
Accumulated other comprehensive income		
Valuation difference on available-for-sale securities	4,034	3,014
Deferred gains or losses on hedges	1	_
Foreign currency translation adjustment	1,086	1,142
Remeasurements of defined benefit plans	(9)	0
Total accumulated other comprehensive income	5,112	4,157
Non-controlling interests	1,859	1,957
Total net assets	49,195	50,812
Total liabilities and net assets	67,324	66,994

### Consolidated statements of income and consolidated statements of comprehensive income

(Millions of yen) Fiscal year ended Fiscal year ended March 31, 2015 March 31, 2016 50,419 Net sales 52,267 Cost of sales 39,154 38,262 Gross profit 13,112 12,157 Selling, general and administrative expenses 7,763 8,059 5,348 4,097 Operating income Non-operating income 22 Interest income 40 141 152 Dividend income 83 House rent income 56 Foreign exchange gains 104 Share of profit of entities accounted for using equity method 92 61 Subsidy income 16 116 79 Miscellaneous income 32 498 500 Total non-operating income Non-operating expenses Interest expenses 42 42 7 Commitment fee 6 9 Foreign exchange losses 9 9 Cost of lease revenue 24 Sales discounts 29 Miscellaneous loss 1 8 90 102 Total non-operating expenses Ordinary income 5,757 4,494 Extraordinary income Gain on sales of non-current assets 0 312 Gain on sales of investment securities 299 Total extraordinary income 300 312 Extraordinary losses Loss on disposal of non-current assets 1 3 3 1 Total extraordinary losses Profit before income taxes 6,054 4,805 1,863 1,383 Income taxes - current Income taxes - deferred 131 21 1,994 1,404 Total income taxes Profit 4,060 3,400 Profit attributable to Profit attributable to owners of parent 3,857 3,137 202 Profit attributable to non-controlling interests 263 Other comprehensive income Valuation difference on available-for-sale securities 825 (1,017)Deferred gains or losses on hedges (1) 1 Foreign currency translation adjustment 991 (26)Remeasurements of defined benefit plans, net of tax (27)Share of other comprehensive income of entities accounted 0 (3) for using equity method Total other comprehensive income 1,791 (1,038)Comprehensive income 5,851 2,362 Comprehensive income attributable to Comprehensive income attributable to owners of parent 5,457 2,182 Comprehensive income attributable to non-controlling interests 393 180

## Consolidated statements of changes in equity

Fiscal year ended March 31, 2015

(Millions of yen)

		Shareholders' equity					
	Capital stock	Capital surplus	Retained earnings	Treasury shares	Total shareholders' equity		
Balance at beginning of current period	1,954	1,754	38,458	(2,860)	39,306		
Cumulative effects of changes in accounting policies			(102)		(102)		
Restated balance	1,954	1,754	38,355	(2,860)	39,204		
Changes of items during period							
Dividends of surplus			(558)		(558)		
Profit attributable to owners of parent			3,857		3,857		
Purchase of treasury shares				(281)	(281)		
Disposal of treasury shares				1	1		
Disposal of treasury stock(BBT)		-		-			
Retirement of treasury shares			(1,781)	1,781			
Net changes of items other than shareholders' equity							
Total changes of items during period	_		1,517	1,501	3,018		
Balance at end of current period	1,954	1,754	39,873	(1,359)	42,223		

		Accumulate	ed other comprehe	ensive income			
	Valuation difference on available-for- sale securities	Deferred gains or losses on hedges	Foreign currency translation adjustment	Remeasurements of defined benefit plans	Total accumulated other comprehensive income	Non-controlling interests	Total net assets
Balance at beginning of current period	3,208		286	17	3,512	1,504	44,323
Cumulative effects of changes in accounting policies							(102)
Restated balance	3,208	ı	286	17	3,512	1,504	44,221
Changes of items during period							
Dividends of surplus							(558)
Profit attributable to owners of parent							3,857
Purchase of treasury shares							(281)
Disposal of treasury shares							1
Disposal of treasury stock(BBT)							
Retirement of treasury shares							
Net changes of items other than shareholders' equity	826	1	800	(27)	1,600	354	1,955
Total changes of items during period	826	1	800	(27)	1,600	354	4,973
Balance at end of current period	4,034	1	1,086	(9)	5,112	1,859	49,195

		Shareholders' equity					
	Capital stock	Capital surplus	Retained earnings	Treasury shares	Total shareholders' equity		
Balance at beginning of current period	1,954	1,754	39,873	(1,359)	42,223		
Cumulative effects of changes in accounting policies			-		-		
Restated balance	1,954	1,754	39,873	(1,359)	42,223		
Changes of items during period							
Dividends of surplus			(666)		(666)		
Profit attributable to owners of parent			3,137		3,137		
Purchase of treasury shares				(1)	(1)		
Disposal of treasury shares				4	4		
Disposal of treasury stock(BBT)		24		(24)			
Retirement of treasury shares			_	_			
Net changes of items other than shareholders' equity							
Total changes of items during period	=	24	2,470	(21)	2,473		
Balance at end of current period	1,954	1,779	42,343	(1,381)	44,697		

	Accumulated other comprehensive income						
	Valuation difference on available-for- sale securities	Deferred gains or losses on hedges	Foreign currency translation adjustment	Remeasurements of defined benefit plans	Total accumulated other comprehensive income	Non-controlling interests	Total net assets
Balance at beginning of current period	4,034	1	1,086	(9)	5,112	1,859	49,195
Cumulative effects of changes in accounting policies							-
Restated balance	4,034	1	1,086	(9)	5,112	1,859	49,195
Changes of items during period							
Dividends of surplus							(666)
Profit attributable to owners of parent							3,137
Purchase of treasury shares							(1)
Disposal of treasury shares							4
Disposal of treasury stock(BBT)							
Retirement of treasury shares							
Net changes of items other than shareholders' equity	(1,020)	(1)	56	9	(955)	98	(856)
Total changes of items during period	(1,020)	(1)	56	9	(955)	98	1,617
Balance at end of current period	3,014	-	1,142	0	4,157	1,957	50,812

## Consolidated statements of cash flows

		(Millions of yen)	
	Fiscal year ended March 31, 2015	Fiscal year ended March 31, 2016	
Cash flows from operating activities			
Profit before income taxes	6,054	4,805	
Depreciation	998	1,284	
Share of (profit) loss of entities accounted for using equity	(61)	(02)	
method	(61)	(92)	
Increase (decrease) in net defined benefit liability	60	(24)	
Increase (decrease) in provision for product warranties	(177)	31	
Increase (decrease) in provision for bonuses	56	(76)	
Increase (decrease) in provision for directors' bonuses	12	(32)	
Increase (decrease) in allowance for doubtful accounts	(15)	(15)	
Interest and dividend income	(181)	(175)	
Interest expenses	42	42	
Loss (gain) on sales of non-current assets	(0)	(312)	
Loss (gain) on disposal of non-current assets	3	1	
Decrease (increase) in notes and accounts receivable - trade	931	(213)	
Decrease (increase) in inventories	(1,469)	(397)	
Increase (decrease) in notes and accounts payable - trade	1,259	(54)	
Other, net	(168)	(413)	
Subtotal	7,345	4,358	
Interest and dividend income received	195	186	
Interest expenses paid	(40)	(41)	
Income taxes paid	(2,421)	(1,530)	
Net cash provided by (used in) operating activities	5,078	2,973	
Cash flows from investing activities			
Purchase of property, plant and equipment	(2,610)	(1,046)	
Proceeds from sales of property, plant and equipment	2	368	
Purchase of intangible assets	(64)	(96)	
Purchase of investment securities	(371)	(2)	
Proceeds from sales of investment securities	396	_	
Payments of loans receivable	(6)	(11)	
Collection of loans receivable	14	11	
Payments into time deposits	_	(242)	
Proceeds from withdrawal of time deposits	_	242	
Other, net	(1)	(0)	
Net cash provided by (used in) investing activities	(2,642)	(775)	
Cash flows from financing activities			
Net increase (decrease) in short-term loans payable	(476)	0	
Repayments of long-term loans payable	(400)	(400)	
Proceeds from sales of treasury shares	_	3	
Purchase of treasury shares	(279)	=	
Cash dividends paid	(558)	(666)	
Dividends paid to non-controlling interests	(38)	(82)	
Other, net	(34)	(35)	
Net cash provided by (used in) financing activities	(1,788)	(1,181)	
Effect of exchange rate change on cash and cash equivalents	297	(47)	
Net increase (decrease) in cash and cash equivalents	944	969	
Cash and cash equivalents at beginning of period	9,831	10,776	
Cash and cash equivalents at end of period	10,776	11,745	
- and can equivalents at one of period	10,770	11,743	

## **Supplementary information**

# (1) Sales results by product

		(Millions of yen)	
Due de ce	Fiscal year ended	Fiscal year ended March 31, 2016	
Product	March 31, 2015		
Generators	40,079	38,294	
Welders	5,556	5,100	
Compressors	1,126	1,104	
Others	5,504	5,919	
Total	52,267	50,419	

### (2) Sales results by region

		(Millions of yen)	
Darion	Fiscal year ended	Fiscal year ended	
Region	March 31, 2015	March 31, 2016	
Japan	31,468	30,115	
North/Central America	11,234	9,776	
Asia	6,619	6,921	
Others	2,945	3,606	
Total	52,267	50,419	